



**NEW DIRECTION**

THE FOUNDATION FOR EUROPEAN REFORM



# The Tax Burden of Typical Workers in the EU 28

2014 Edition

James Rogers & Cécile Philippe  
May 2014

**New Direction** aims to help shift the EU onto a different course – away from the current orthodoxy of ‘ever closer union’ and centralised bureaucratic governance onto a path that promotes the freedom, prosperity and security of our nations: encouraging free markets, free enterprise, lower taxes and smaller government. The views expressed in New Direction’s reports are those of the authors and do not necessarily reflect the views of all members of New Direction.

The report is produced with *Institut économique Molinari*, an economic think tank based in Paris.

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# Table of Contents

- Objective of the study ..... 4
  - Study interest ..... 4
- Main Results ..... 5
  - Taxes continue to rise in Europe ..... 5
  - Losers and Winners ..... 6
  - Flat tax policies offer mixed results..... 6
- Definitions and Methodology ..... 8
- 2014 Tax Liberation Day Calendar ..... 9
- Data Summary (ALL FIGURES IN EUROS) ..... 10
- Research Notes..... 11
- Country Notes ..... 13
- Appendix 1: Employer Cost of €1 net..... 14
- Appendix 2: Taxation of Workers vis-à-vis Tax Revenue as a Portion of GDP..... 15
- Endnotes..... 16



## Objective of the study

The purpose of this study is to compare the tax and social security burdens of salaried employees in the 28 Member States of the European Union and, in doing so, determine a “tax liberation day” for *individuals* who are *working* in those countries.

In addition, the study tracks year-to-year trends in the taxation of labour.

## Study interest

Numerous studies rank political systems by various measures of “economic freedom”. While valuable to economists, the aggregate data in these studies fail to shed light on the working individual’s role in financing their state and social security.

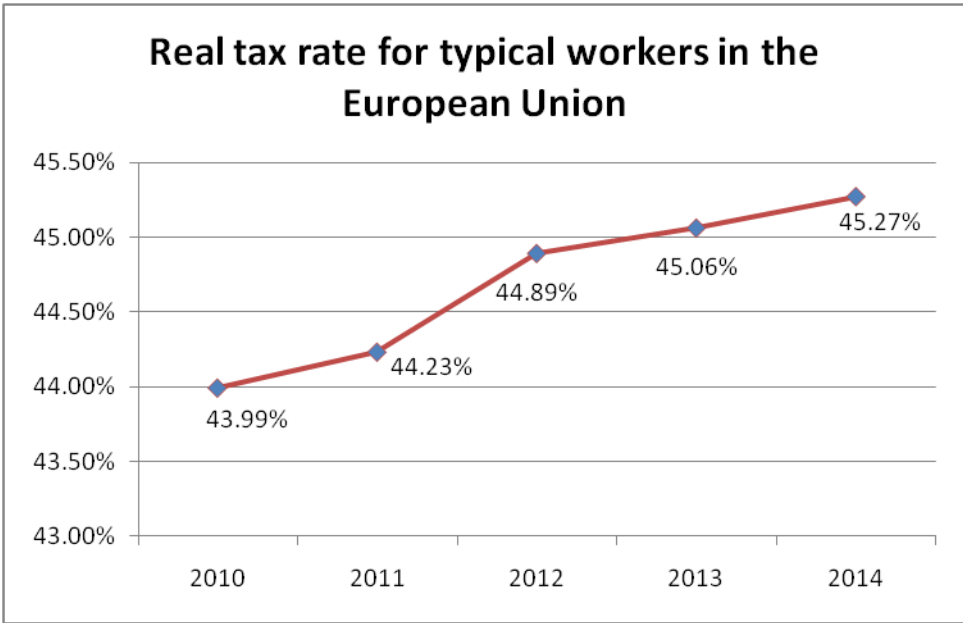
In addition, many think tanks determine an annual “tax freedom day” for their countries. Unfortunately, conflicting approaches to this calculation make cross-border comparisons difficult.

This study aims to create an “apples to apples” comparison of tax rates, with data that reflect the reality experienced by real, working people in the European Union. Further, it serves as a guide to the true cost of hiring employees in each state.

# Main Results

## Taxes continue to rise in Europe

Typical workers in the European Union saw their average “real tax rate” rise again this year, from 45.06% in 2013 to 45.27% in 2014. This continues a trend of rises since this study series began in 2010. The rise of 1.28% since 2010 is, to a large extent, a consequence of VAT increases in 19 EU member states.



Employer contributions to social security, which are paid on top of gross salaries, represent 44.1% of all payroll taxes collected in the EU. These taxes, along with VAT, are largely invisible to employees.

Retired, disabled, disenfranchised or simply too young, more than half (54.6%) of EU citizens are not in the labour force<sup>1</sup>. Tax-wise, working people carry most of the weight – a weight that grows heavier as populations grow ever older. Since 2010, the proportion of Europeans outside the labour force has grown by 0.3%.



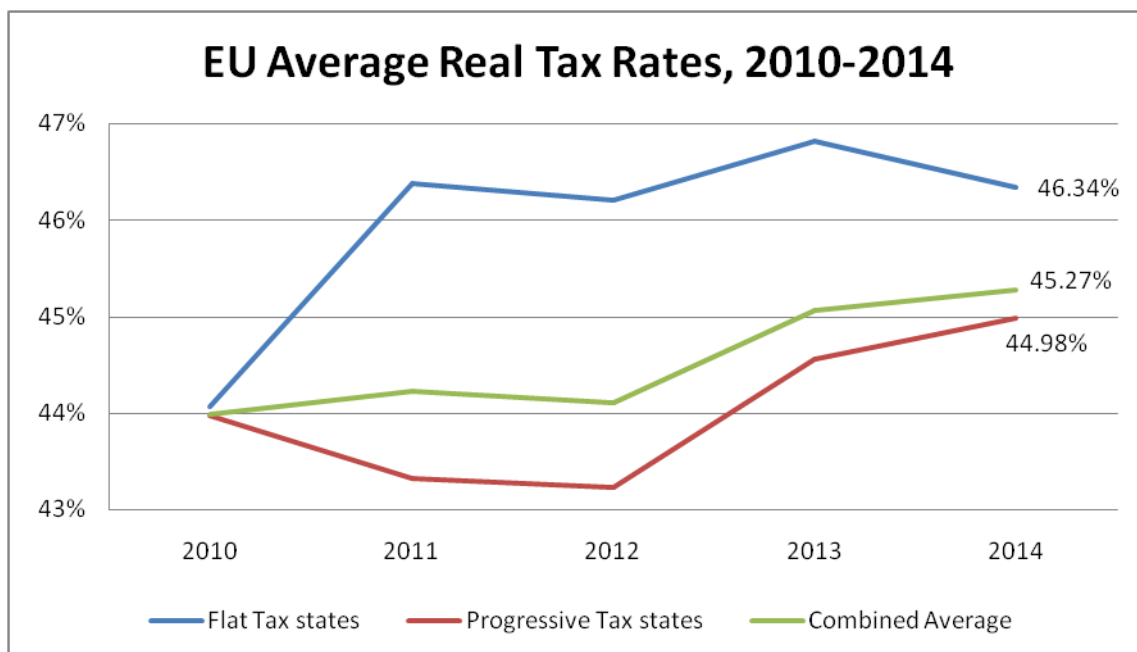
## Losers and Winners

Belgium retains its ranking as the country that taxes labour at the highest rate in the European Union. An employer in Brussels spends 2.31€ to put 1€ into a typical worker's pocket – and that worker's tax liberation day is August 6.

Belgium has held its position since 2011 when Hungary, previously the most severe tax collector, implemented a flat tax scheme (see below).

## Flat tax policies offer mixed results

Flat tax policies have offered considerable tax relief to workers in some countries – notably Hungary, where a 16% rate has pushed that country's tax liberation day forward by 22 days over three years. However, overall taxes remain higher in "flat tax" countries (46.82%) than in "progressive" systems (44.56%) – a gap that has widened since 2010.



Many of the purported benefits of flat tax rates have been proven true: Their simplicity facilitates compliance. Their low, "not-worth-the-crime" rates have prompted many underground dealers to emerge as "legitimate" businessmen.

So while providing tax relief to typical workers, they have also been successful in increasing overall tax revenues. The flat rate is, after all, only a flat *income tax* rate. Social security contributions in these countries are far higher than in progressive systems. Moreover, 5 of the EU's 6 flat tax countries (all except Bulgaria) have raised VAT rates since 2009, with Hungary implementing two increases totalling 7%.



# Definitions and Methodology

The following terms are used in this study:

**Real Gross Salary** represents the total cost of employing an individual, including social security contributions made on top of an employee’s salary.

**Real Net Salary** is the “bottom line” figure: How much cash a worker has to spend that will not be paid to the state (other additional taxes – such as those on petrol, cigarettes, and alcohol – are not considered in this study).

An individual’s **Real Tax Rate** is:

$$\frac{\text{Social Security Contributions + Income Tax + VAT}}{\text{Real Gross Salary}}$$

This percentage of 365 determines the **Tax Liberation Day**, the calendar date on which an employee (beginning work, in theory, on January 1<sup>st</sup>), would earn enough to pay his annual tax burden.





## 2014 Tax Liberation Day Calendar

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MARCH	21	Cyprus
APRIL	28	Malta
	28	Ireland
MAY	12	United Kingdom
	18	Bulgaria
	30	Luxembourg
JUNE	06	Portugal
	07	Denmark
	08	Slovenia
	10	Estonia
	12	Spain
	13	Croatia
	14	Poland
	18	Lithuania
	19	Czech Republic
	20	Finland
	20	Slovakia
	20	Latvia
	21	Netherlands
	23	Sweden
	30	Italy
JULY	01	Romania
	11	Germany
	14	Greece
	16	Hungary
	25	Austria
	28	France
AUGUST	06	Belgium



## Data Summary (ALL FIGURES IN EUROS)

Country	Real Gross Salary <sup>2</sup>	Employer Social Security	Gross Salary <sup>3</sup>	Income Tax	Employee Social Security	Take-home Pay (Net Income)	VAT Rate	Estimated VAT	Real Net Salary	Real Tax Rate	Tax Liberation Day 2014
<b>Austria</b>	53,643	12,788	40,855	8,347	7,382	25,126	20%	1,633	23,493	56.20%	25-Jul
<b>Belgium</b>	61,122	15,057	46,065	13,576	5,990	26,499	21%	1,809	24,690	59.60%	6-Aug
<b>Bulgaria<sup>†4</sup></b>	4,454	660	3,794	330	489	2,975	20%	193	2,781	37.56%	18-May
<b>Croatia<sup>5</sup></b>	14,014	1,849	12,165	1,327	2,433	8,405	25%	683	7,722	44.90%	13-Jun
<b>Cyprus<sup>6</sup></b>	26,237	1,898	24,339	588	1,898	21,852	19%	1,349	20,503	21.86%	21-Mar
<b>Czech Republic</b>	14,635	3,713	10,921	1,292	1,201	8,428	21%	575	7,853	46.34%	19-Jun
<b>Denmark</b>	52,905	290	52,616	19,659	145	32,812	25%	2,666	30,146	43.02%	7-Jun
<b>Estonia<sup>†</sup></b>	14,673	3,723	10,950	1,937	219	8,794	20%	572	8,223	43.96%	10-Jun
<b>Finland</b>	50,926	9,448	41,478	8,892	3,157	29,429	24%	2,295	27,133	46.72%	20-Jun
<b>France</b>	55,314	18,641	36,673	2,265	9,069	25,339	20%	1,647	23,692	57.17%	28-Jul
<b>Germany</b>	53,448	8,637	44,811	8,531	9,152	27,128	19%	1,675	25,452	52.38%	11-Jul
<b>Greece</b>	25,602	5,516	20,086	3,858	3,314	12,914	23%	965	11,949	53.33%	14-Jul
<b>Hungary<sup>†</sup></b>	11,854	2,629	9,225	1,523	1,707	5,995	27%	526	5,469	53.86%	16-Jul
<b>Ireland</b>	36,133	3,507	32,626	4,828	1,305	26,493	23%	1,980	24,513	32.16%	28-Apr
<b>Italy</b>	37,540	8,632	28,908	5,769	2,743	20,396	22%	1,458	18,938	49.55%	30-Jun
<b>Latvia<sup>†</sup></b>	10,352	1,976	8,376	1,583	879	5,914	21%	404	5,510	46.77%	20-Jun
<b>Lithuania<sup>†7</sup></b>	9,658	2,324	7,333	1,100	660	5,573	21%	380	5,193	46.23%	18-Jun
<b>Luxembourg</b>	58,952	7,640	51,312	8,393	6,310	36,609	15%	1,785	34,824	40.93%	30-May
<b>Malta</b>	21,273	1,934	19,339	2,062	1,934	15,343	18%	898	14,445	32.09%	28-Apr
<b>Netherlands</b>	55,283	8,865	46,418	7,494	7,466	31,458	21%	2,147	29,311	46.98%	21-Jun
<b>Poland</b>	11,298	1,967	9,331	634	2,004	6,693	23%	500	6,193	45.19%	14-Jun
<b>Portugal</b>	19,453	3,733	15,720	1,984	1,729	12,007	23%	898	11,109	42.89%	6-Jun
<b>Romania<sup>†</sup></b>	7,539	1,670	5,869	784	968	4,116	24%	321	3,795	49.65%	1-Jul
<b>Slovakia</b>	13,278	3,457	9,821	940	1,316	7,565	20%	492	7,073	46.73%	20-Jun
<b>Slovenia</b>	20,001	2,774	17,227	1,229	3,807	12,191	22%	872	11,319	43.41%	8-Jun
<b>Spain</b>	33,200	7,642	25,558	4,180	1,623	19,755	21%	1,348	18,407	44.56%	12-Jun
<b>Sweden</b>	57,360	13,714	43,646	10,876	0	32,769	25%	2,663	30,107	47.51%	23-Jun
<b>United Kingdom</b>	47,851	4,672	43,179	6,364	4,055	32,759	20%	2,129	30,630	35.99%	12-May

Flat tax countries are marked with a dagger (†).

An expanded data table is available at: <http://www.institutmolinari.org>

## Research Notes

### Gross Salary

When available, figures from the OECD's *Taxing Wages* and from Eurostat's *Average gross annual earnings in industry and services* served as a starting point for our calculations; other figures came from government statistics offices.

In euros, gross salaries ranged from 3,794€ (Bulgaria) to 52,615€ (Denmark). The average gross salary among the 28 states was 25,665€.

Gross salary figures can be misleading, especially in those countries levying high employer taxes for social security (see below).

### Employer Contributions to Social Security

These taxes – which are invisible to most employees, who see only deductions from their gross salaries on their pay slips – vary to a great degree. For typical workers, these costs range from less than 1 per cent in Sweden and Denmark to nearly 50 per cent in France.

### Individual Contributions to Social Security

Visible on employees' payslips, the lower and upper reaches of these deductions are also set, respectively, by Sweden and Denmark (less than 1 per cent) and France (nearly 25%).

### Total Contributions to Social Security

Recent payroll tax cuts in Hungary have included social security contributions, leaving France (75.6%) as the only country taking more than half of a typical worker's gross salary for social security contributions.

As a group, flat tax countries collected 39.3% of the average gross salaries as social security contributions; this is 6% higher than in progressive systems. This gap has narrowed from 9% in 2011.

## Personal Income Taxes

In Denmark, where combined social security contributions remain the lowest (as a percentage), personal income taxes are the highest (37.4%).

Notwithstanding the low rates advertised by governments imposing a flat tax, 9 of the 10 countries assessing income taxes at the lowest rates have progressive systems (the exception being Bulgaria).

## Estimated Value-Added Tax (VAT)

19 of the 28 EU Member States have increased VAT rates since 2009, with the largest hikes implemented in Hungary (from 20 to 27% since 2009), the United Kingdom (from 15 to 20%), Spain (from 16 to 21%), Romania (from 19 to 24%) and Greece (from 19 to 23%).

***Since 2009, the average VAT rate in the EU-28 has risen from 19.5 to 21.5%.***

To determine estimated VAT we assume, conservatively, that only 32.5% of a worker's net income will be subject to VAT. *Estimated Rent* is assumed to be 35% of the employee's net (take-home) income. After subtracting rent, remaining net income is divided in half to estimate the sum left over that will be subject to VAT when spent.

## Country Notes

### Cyprus

The VAT rate in Cyprus rose from 18% to 19% in 2014. VAT makes up 23.5% of all taxes measured herein, the highest proportion in the EU-28.

### France

France's VAT rate rose from 19.6% to 20% on January 1, 2014.

### Italy

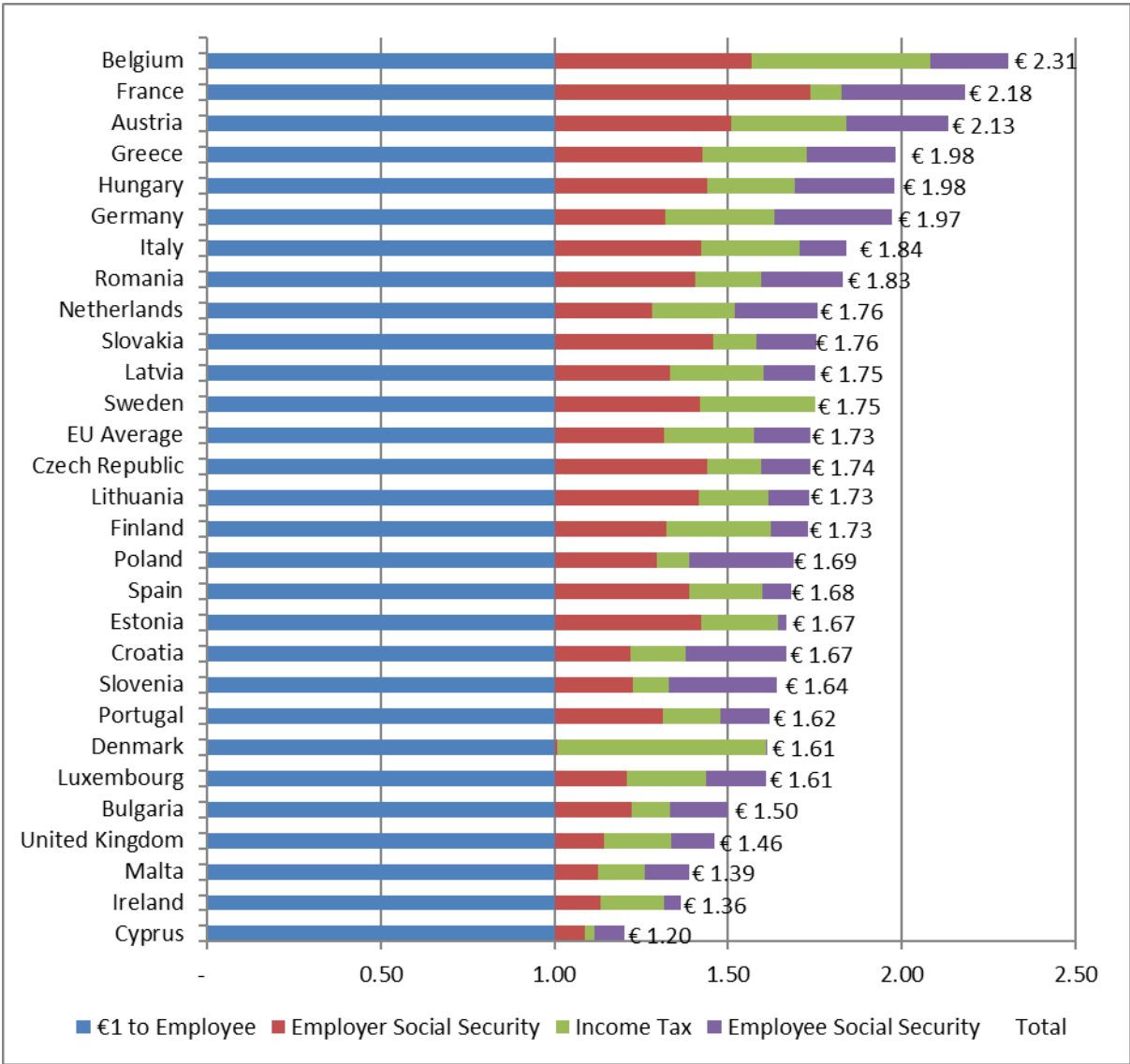
Italy's VAT rate rose from 21% to 22% in October 2013. This followed a rise from 20% to 21% at the end of 2011.

### Slovenia

Slovenia's VAT rate rose from 20% to 22% on 01 July 2013.

# Appendix 1: Employer Cost of €1 net

The chart below shows what employers must spend to pay each net euro to an employee. The figures do not include VAT.



## Appendix 2: Taxation of Workers vis-à-vis Tax Revenue as a Portion of GDP

The table below compares the “real tax rate” paid by typical workers in each EU member state to that same country’s ratio of tax revenue to Gross Domestic Product (GDP).

Country	Real Tax Rate	total tax revenue as a percentage of GDP <sup>8</sup>
Romania	49.65%	28.20%
Greece	53.33%	32.40%
Lithuania	46.23%	26.00%
Latvia	46.77%	27.60%
Croatia	44.90%	26.60%
Slovakia	46.73%	28.50%
Hungary	53.86%	37.00%
Belgium	59.60%	44.10%
Austria	56.20%	42.00%
Germany	52.38%	38.70%
France	57.17%	43.90%
Spain	44.56%	31.40%
Poland	45.19%	32.40%
Czech Republic	46.34%	34.40%
Estonia	43.96%	32.80%
Bulgaria	37.56%	27.20%
Portugal	42.89%	33.20%
Netherlands	46.98%	38.40%
Italy	49.55%	42.50%
Slovenia	43.41%	37.20%
Luxembourg	40.93%	37.20%
Finland	46.72%	43.40%
Ireland	32.16%	28.90%
Sweden	47.51%	44.30%
United Kingdom	35.99%	36.10%
Malta	32.09%	33.70%
Denmark	43.02%	47.70%
Cyprus	21.86%	35.20%

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## Endnotes

Data provided by



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<sup>1</sup> CIA World Factbook, estimates of EU population (2013) and labour force (2013).

<sup>2</sup> Total cost of employment, social security contributions, personal income tax figures and net income calculated by Ernst & Young from gross salary figures provided.

<sup>3</sup> Unless otherwise noted, Average Gross Salary figures are from OECD's *Taxing Wages* (2012), Eurostat's *Annual gross earnings in industry and services* (2011).

<sup>4</sup> Average Gross Salary figure for Bulgaria from the national statistics office: <http://www.nsi.bg>.

<sup>5</sup> Average Gross Salary figure for Croatia from the national statistics office: <http://www.dzs.hr>.

<sup>6</sup> Average Gross Salary figure for employees in Cyprus from the national statistics office: [www.mof.gov.cy](http://www.mof.gov.cy)

<sup>7</sup> Average Gross salary for Lithuania from national statistics office: [db1.stat.gov.lt](http://db1.stat.gov.lt)

<sup>8</sup> Figures for "total tax revenue as a percentage of GDP" are from Eurostat's *Taxation Trends in the European Union*, 2013 edition (figures are from 2011).







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